MAYUR CHOUDHARY

Finance Department, London Business School • London NW1 4 SA

(+44) 7776269528 \bullet mchoudhary@london.edu

EDUCATION

London Business School Fifth-year Ph.D.	September 2019 - Present
Indian Institute of Technology Kharagpur Bachelors of Technology (Hons.) Department of Electronics and Electrical Communication Engineering	July 2007 - April 2011
Indian Institute of Management Calcutta Post Graduate Diploma in Management	June 2011 - April 2013

FIELDS OF INTEREST

• Political Economy, Regulations, Banking, Financial Intermediation

WORKING PAPERS

Effect of Money in Judicial Elections on Factor Productivity [Job Market Paper]

Abstract: This paper studies the effect of campaign finance on judicial selection and industrial productivity. I exploit the variation across states in judicial selection procedures and campaign finance laws due to the Supreme Court's surprise verdict in the Citizens United v. FEC case in 2010, that rendered bans on independent expenditure in elections unconstitutional. Using a difference-in-differences design, with states that imposed bans before the verdict as the treated states, I first confirm that the removal of such bans led to a 50% (\$ 200,000) increase in the average electoral expenditure of judicial candidates and increased electoral competition. Further, labor productivity measured as value added per worker increased by 8% in treated states with judicial elections. I propose that the productivity improvement is due to the alleviation of contract enforcement frictions. I find that for sectors more reliant on contract enforcement, labor productivity is higher in states with judicial elections and productivity gains are not experienced in states where the judges do not face elections.

Political Finance and Party Preferences

Abstract: Politicians' influence depends on their relationships with other powerful politicians. In a network of elected representatives based on their committee assignments, I use network centrality as a measure of such influence. I use plausibly exogenous variation in funding to show that well-funded politicians tend to be more central. I also estimate the political parties' preferences over politicians' attributes and document that the parties place candidates with higher funding in more central positions than candidates with a stronger legislative record. This bias in favour of well-funded representatives is robust to other measures of influence such as their legislative productivity.

Bank Stress Tests: Frequency vs. Strength

with Deepal Basak (Indiana Kelley) and Zhen Zhou (Tsinghua PBCSF)

Abstract: We study the design of stress tests along two key dimensions: strength and frequency. We evaluate the effectiveness of stress tests in informing bank stakeholders and persuade them to coordinate on not "attacking" the bank, thereby reducing the likelihood of bank failure during distress. The stakeholders are privately informed and move sequentially. We characterize all robustly persuasive

stress tests, under which, even in the worst equilibrium, all bank stakeholders disregard their private information and perfectly coordinate their actions based on the test results ("pass" or "fail"). We show that more frequent tests can substitute for higher strength in making the stress tests persuasive. For a principal facing administrative costs in conducting stress tests, we characterize the optimal stress test design and investigate how it depends on on macroeconomic conditions, the bank's idiosyncratic characteristics, as well as the endogenous debt maturity structure of banks. We highlight how extant regulatory measures may complement the stress test policy in promoting financial stability.

Learning about Productivity and Search

with Emre Ozdenoren (LBS)

Abstract: We examine contracts in performance-centric professions, such as entrepreneurship and scientific research, where matches between workers and firms are an experience good and parties face friction in the matching process. Both parties learn about match productivity through experimentation. We show that if the firms can offer fully flexible wages, the competitive search equilibrium is efficient, i.e. the equilibrium number of vacancies and the experimentation duration are the same as what a planner chooses to maximize output net of search cost. Under fixed-wage contracts, if the workers serve out their entire contract in equilibrium, then the competitive search equilibrium is efficient. This result rationalizes the commonly observed tenure-track contracts offered to scientific researchers. However, if the search costs are sufficiently high, then the equilibrium wages are lower and the workers quit before the contract ends and the experimentation is sub-optimal. Finally, we highlight the importance of firms' commitment to contract duration and common priors for efficiency. We also discuss how minimum wage laws may affect equilibrium experimentation and efficiency.

TEACHING EXPERIENCE

- Advanced Corporate Finance (Prof. Lakshmi Naaraayan, Prof. Rebecca Desimone)
- Mergers and Reorganization (Prof. Julian Franks)
- Investments and Valuations (Prof. Ian Cooper)

PROFESSIONAL EXPERIENCE

Ocwen Financial Corporation

Practice Manager, Corporate Strategy

• Analysed the financial data of the company and equity analysts' financial models to provide guidance on the company's financial performance in the quarterly and annual earnings call

Deutsche Bank AG

Analyst, Global Transaction Banking

• Sales and solutions advisory for working capital management of large local & multinational corporations

TECHNICAL STRENGTHS

Language/Software C, MATLAB, Excel, $IAT_EX 2_{\varepsilon}$ Mathematica, R, VBA Stata, Python January 2015 - October 2016

June 2013 - January 2015

Skill Level Advanced Intermediate Beginner